

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT November 30, 2021

IC&I - BUSINESS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	10,500	100- %	0	25,500	100- %
Units Listed	0	2	100- %	1	6	83- %
Units Sold	0	1	100- %	0	2	100- %
Sale Success Ratio	0%	100 %		0 %	40 %	
% Sales to Listings	0%	50 %		0 %	33 %	
Avg Price/Unit	0	10,500	100- %	0	12,750	100- %
Active Listings	2	4	50- %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,266,650	5,455,000	40- %	62,677,566	39,239,482	59 %
Units Listed	87	74	17 %	971	1,029	5- %
Units Sold	14	20	30- %	264	236	11 %
Sale Success Ratio	21%	25 %		25 %	18 %	
% Sales to Listings	16%	27 %		27 %	22 %	
Avg Price/Unit	233,332	272,750	14- %	237,415	166,268	42 %
Active Listings	587	663	11- %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,266,650	5,465,500	40- %	62,677,566	39,264,982	59 %
Units Listed	87	76	14 %	972	1,035	6- %
Units Sold	14	21	33- %	264	238	10 %
Sale Success Ratio	21%	26 %		25 %	19 %	
% Sales to Listings	16%	27 %		27 %	22 %	
Avg Price/Unit	233,332	260,261	10- %	237,415	164,978	43 %
Active Listings	589	667	11- %			

IC&I - INDUSTRIAL/COMMERCIAL

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	8,043,325	8,800,000	8- %	62,815,580	45,863,962	36 %
Units Listed	10	19	47- %	210	163	28 %
Units Sold	9	1	800 %	49	28	75 %
Sale Success Ratio	56%	9 %		21 %	21 %	
% Sales to Listings	90%	5 %		23 %	17 %	
Avg Price/Unit	893,702	8,800,000	89- %	1,281,950	1,637,998	21- %
Active Listings	96	122	21- %			

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SALES SUMMARY AS AT November 30, 2021

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	47,845,281	76,718,788	37- %	654,280,238	451,679,058	44 %
Units Listed	51	65	21- %	804	800	0 %
Units Sold	27	28	3- %	378	286	32 %
Sale Success Ratio	45%	34 %		42 %	36 %	
% Sales to Listings	52%	43 %		47 %	35 %	
Avg Price/Unit	1,772,047	2,739,956	35- %	1,730,900	1,579,297	9 %
Active Listings	334	430	22- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	55,888,606	85,518,788	34- %	717,095,818	497,543,020	44 %
Units Listed	61	84	27- %	1,014	963	5 %
Units Sold	36	29	24 %	427	314	35 %
Sale Success Ratio	48%	31 %		38 %	34 %	
% Sales to Listings	59%	34 %		42 %	32 %	
Avg Price/Unit	1,552,461	2,948,923	47- %	1,679,381	1,584,531	5 %
Active Listings	430	552	22- %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0%	0 %		0 %	0 %	
% Sales to Listings	0%	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	28,094,000	29,980,000	6- %	148,268,900	98,170,500	51 %
Units Listed	12	15	20- %	272	228	19 %
Units Sold	10	5	100 %	49	27	81 %
Sale Success Ratio	47%	38 %		18 %	11 %	
% Sales to Listings	83%	33 %		18 %	11 %	
Avg Price/Unit	2,809,400	5,996,000	53- %	3,025,895	3,635,944	16- %
Active Listings	162	168	3- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT November 30, 2021

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	28,094,000	29,980,000	6- %	148,268,900	98,170,500	51 %
Units Listed	12	15	20- %	272	228	19 %
Units Sold	10	5	100 %	49	27	81 %
Sale Success Ratio	47%	38 %		18 %	11 %	
% Sales to Listings	83%	33 %		18 %	11 %	
Avg Price/Unit	2,809,400	5,996,000	53- %	3,025,895	3,635,944	16- %
Active Listings	162	168	3- %			

IC&I - MULTI FAMILY

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	2	3	33- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0%	0 %		0 %	0 %	
% Sales to Listings	0%	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	2	1	100 %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	6,850,000	43,209,000	84- %	165,728,000	79,777,888	107 %
Units Listed	18	15	20 %	173	125	38 %
Units Sold	1	7	85- %	31	16	93 %
Sale Success Ratio	8%	38 %		21 %	13 %	
% Sales to Listings	5%	46 %		17 %	12 %	
Avg Price/Unit	6,850,000	6,172,714	10 %	5,346,064	4,986,118	7 %
Active Listings	83	59	40 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	6,850,000	43,209,000	84- %	165,728,000	79,777,888	107 %
Units Listed	18	15	20 %	175	128	36 %
Units Sold	1	7	85- %	31	16	93 %
Sale Success Ratio	8%	38 %		21 %	13 %	
% Sales to Listings	5%	46 %		17 %	12 %	
Avg Price/Unit	6,850,000	6,172,714	10 %	5,346,064	4,986,118	7 %
Active Listings	85	60	41 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT November 30, 2021

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	8,043,325	8,810,500	8- %	62,815,580	45,889,462	36 %
Units Listed	10	21	52- %	213	172	23 %
Units Sold	9	2	350 %	49	30	63 %
Sale Success Ratio	56%	16 %		21 %	21 %	
% Sales to Listings	90%	9 %		23 %	17 %	
Avg Price/Unit	893,702	4,405,250	79- %	1,281,950	1,529,648	16- %
Active Listings	100	127	21- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	86,055,931	155,362,788	44- %	1,030,954,704	668,866,928	54 %
Units Listed	168	169	0 %	2,220	2,182	1 %
Units Sold	52	60	13- %	722	565	27 %
Sale Success Ratio	32%	31 %		31 %	23 %	
% Sales to Listings	30%	35 %		32 %	25 %	
Avg Price/Unit	1,654,921	2,589,379	36- %	1,427,915	1,183,835	20 %
Active Listings	1,166	1,320	11- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	94,099,256	164,173,288	42- %	1,093,770,284	714,756,390	53 %
Units Listed	178	190	6- %	2,433	2,354	3 %
Units Sold	61	62	1- %	771	595	29 %
Sale Success Ratio	35%	30 %		30 %	23 %	
% Sales to Listings	34%	32 %		31 %	25 %	
Avg Price/Unit	1,542,610	2,647,956	41- %	1,418,638	1,201,271	18 %
Active Listings	1,266	1,447	12- %			